## VIII. SUMMARY TERM SHEET

Issuer	PNB Housing Finance Limited ("PNBHFL"/ the "Company"/ the "Issuer")
Issue Size	₹ 200 crore
Option to retain oversubscription	None
Objects of the Issue	To augment long-term resources of the Company
Instrument	Secured Redeemable Non-Convertible Bonds in the nature of Promissory Notes (Series XIV)
Issuance Mode	In demat mode only
Trading Mode	In demat mode only
Credit Rating	"CARE AA+" by CARE and "CRISIL AA/Stable" by CRISIL
Seniority	Secured, Senior and Unsubordinated
Mode of Issue	Private Placement
Security	First charge on the specific book debts of the Company with minimum asset coverage of 1.10 times of the aggregate face value amount of Bonds outstanding at all times
Bond Series	Series XIV
Security Name	9.00%-PNBHFL-2022
Face Value	₹ 10 lakhs per Bond
Premium on issue	Nil
Discount on issue	Nil
Issue Price	At par (₹ 10 lakhs) per Bond
Premium/ Discount on	Nil
redemption	
Redemption Amount	At par (₹ 10 lakhs) per Bond
Minimum Application	1 Bond and in multiples of 1 Bond thereafter
Tenor	10 Years from the Deemed Date of Allotment
Put & Call Option	None
Put Option Price	Not applicable
Put Option Date	Not applicable
Put Notification Time	Not applicable
Call Option Price	Not applicable
Call Option Date	Not applicable
Call Notification Time	Not applicable
Redemption/ Maturity	At par at the end of 10 Years from the Deemed Date of Allotment
Redemption Date	December 21, 2022
Coupon Rate	9.00% p.a.
Step Up/ Step Down Coupon Rate	None
Coupon Payment Frequency	Semi-annual
Coupon Payment Dates	Semi-annually on March 31 and September 30, of every year
Coupon Type	Fixed
Coupon Reset	None
Day Count Basis	Actual/ Actual Interest shall be computed on an "actual/actual basis". Where the interest period (start date to end date) includes February 29, interest shall be computed on 366 days-a-year basis
Interest on Application Money	@ 9.00% p.a. (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) will be paid to the applicants on the application money for the Bonds for the period starting from and including the date of realization of application money in Issuer's Bank Account upto one day prior to the Deemed Date of Allotment

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Listing	Proposed on the Wholesale Debt Market (WDM) Segment of National Stock Exchange of India Limited ("NSE")
Default Interest Rate	In the event of delay in the payment of interest amount and/ or principal amount on the due date(s), the Issuer shall pay additional interest of 2.00% per annum in addition to the Coupon Rate payable on the Bonds, on such amounts due, for the defaulting period i.e. the period commencing from and including the date on which such amount becomes due and upto but excluding the date on which such amount is actually paid
Events of Default	If the Issuer commits a default in making payment of any installment of interest or repayment of principal amount of the Bonds on the respective due date(s), the same shall constitute an "Event of Default" by the Issuer.
	Besides, it would also constitute an "Event of Default" by the Issuer, if the Issuer does not perform or does not comply with one or more of its material obligations in relation to the Bonds issued in pursuance of terms and conditions stated in this Disclosure Document, Debenture Trusteeship Agreement and Deed of Hypothecation, which in opinion of the Trustees is incapable of remedy.
Cross Default	Not Applicable
Trustees	IDBI Trusteeship Services Limited
Depository	National Securities Depository Limited and Central Depository Services (India) Limited
Registrars	MCS Limited
Settlement	Payment of interest and repayment of principal shall be made by way of cheque(s)/ interest/ redemption warrant(s)/ demand draft(s)/ credit through direct credit/ NECS/ RTGS/ NEFT mechanism
Business Day Convention	'Business Day' shall be a day on which commercial banks are open for business in the city of New Delhi. If any coupon payment date and/or redemption date falls on a day which is not a business day, payment of interest and/or principal amount shall be made on the next business day without liability for making payment of interest for the delayed period
Record Date	15 days prior to each coupon payment date and redemption date
Mode of Subscription	Cheque(s)/ demand draft(s) may be drawn in favour of "PNB Housing Finance Ltd. A/c No. 3097008700006127" and crossed "Account Payee Only" payable at par at designated centers mentioned elsewhere in the Disclosure Document or remittance through RTGS mechanism as per details given in application form
Transaction Documents	The Issuer has executed/ shall execute the documents including but not limited to the following in connection with the Issue:
	<ol> <li>Letter appointing Trustees to the Bondholders;</li> <li>Debenture Trusteeship Agreement;</li> <li>Debenture Deed of Hypothecation;</li> <li>Rating Agreement with CARE;</li> <li>Rating Agreement with CRISIL;</li> </ol>
	<ul> <li>6. Tripartite Agreement between the Issuer; Registrar and NSDL for issue of Bonds in dematerialized form;</li> <li>7. Tripartite Agreement between the Issuer, Registrar and CDSL for issue of Bonds in dematerialized form;</li> </ul>
	<ul> <li>8. Letter appointing Registrar and MoU entered into between the Issuer and the Registrar;</li> <li>9. Application made to NSE for seeking its in-principle approval for listing of Bonds;</li> <li>10. Listing Agreement with NSE;</li> <li>11. Letters appointing Arrangers to the Issue.</li> </ul>
Conditions precedent to subscription of Bonds	The subscription from investors shall be accepted for allocation and allotment by the Issuer subject to the following:
	Rating letter(s) from the aforesaid rating agencies not being more than one month old from the issue opening date;      Letter from the Trustees agencies their concept to get the Trustees for the concept to get the Trustees for the concept to get the conc
	<ol> <li>Letter from the Trustees conveying their consent to act as Trustees for the Bondholder(s);</li> <li>Application to NSE for seeking its in-principle approval for listing of Bonds.</li> </ol>

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## The Issuer shall ensure that the following documents are executed/ activities are Conditions subsequent to completed as per time frame mentioned elsewhere in this Disclosure Document: subscription of Bonds Credit of demat account(s) of the allottee(s) by number of Bonds allotted within 2 1. working days from the Deemed Date of Allotment; Making application to NSE within 15 days from the Deemed Date of Allotment to list 2. the Bonds and seek listing permission within 20 days from the Deemed Date of Allotment in terms of sub-section (1) of Section 73 of the Companies Act, 1956(1 of Execution of Deed of Hypothecation for creation of security within time frame prescribed in the relevant regulations/ act/ rules etc. Besides, the Issuer shall perform all activities, whether mandatory or otherwise, as mentioned elsewhere in this Disclosure Document. Role and The Trustees shall perform its duties and obligations and exercise its rights and Responsibilities of discretions, in keeping with the trust reposed in the Trustees by the holder(s) of the Bonds and shall further conduct itself, and comply with the provisions of all applicable laws, Trustees provided that, the provisions of Section 20 of the Indian Trusts Act, 1882, shall not be applicable to the Trustees. The Trustees shall carry out its duties and perform its functions as required to discharge its obligations under the terms of SEBI Debt Regulations, the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993, the Debenture Trusteeship Agreement, the Deed of Hypothecation, Disclosure Document and all other related transaction documents, with due care, diligence and lovalty. The Trustees shall be vested with the requisite powers for protecting the interest of holder(s) of the Bonds including but not limited to the right to appoint a nominee director on the Board of the Issuer in consultation with institutional holders of such Bonds. The Trustees shall ensure disclosure of all material events on an ongoing basis and shall supervise the implementation of the conditions regarding creation of security for the Bonds and Debenture/ Bond Redemption Reserve. The Issuer shall, till the redemption of Bonds, submit its latest audited/ limited review half yearly consolidated (wherever available) and standalone financial information such as Statement of Profit & Loss, Balance Sheet and Cash Flow Statement and auditor qualifications, if any, to the Trustees within the timelines as mentioned in Simplified Listing Agreement issued by SEBI vide circular No. SEBI/IMD/BOND/1/2009/11/05 dated May 11, 2009 as amended. Besides, the Issuer shall within 180 days from the end of the financial year, submit a copy of the latest annual report to the Trustees and the Trustees shall be obliged to share the details so submitted with all 'Qualified Institutional Buyers' (QIBs) and other existing Bondholder(s) within two working days of their specific request. Governing Law and The Bonds are governed by and shall be construed in accordance with the existing laws of India. Any dispute arising thereof shall be subject to the jurisdiction of district courts of Jurisdiction New Delhi Additional Covenants Security Creation: In the event of delay in execution of Deed of Hypothecation and/or other security document(s), the Issuer shall refund the subscription at the Coupon Rate or shall pay penal interest of 2.00% per annum over the Coupon Rate till such conditions are complied with, at the option of the Bondholder(s). Default in Payment: In the event of delay in the payment of interest amount and/ or principal amount on the due date(s), the Issuer shall pay additional interest of 2.00% per annum in addition to the Coupon Rate payable on the Bonds, on such amounts due, for the defaulting period i.e. the period commencing from and including the date on which such amount becomes due and upto but excluding the date on which such amount is actually paid. Delay in Listing: The Issuer shall complete all the formalities and seek listing permission within 20 days from the Deemed Date of Allotment. In the event of delay in listing of Bonds beyond 20 days from the Deemed Date of Allotment, the Issuer shall pay penal interest of 1.00% per annum over the Coupon Rate from the expiry of 30 days from the Deemed Date of Allotment till the listing of Bonds to the Bondholder(s).

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	4. <b>Refusal for Listing:</b> If listing permission is refused before the expiry of the 20 days from the Deemed Date of Allotment, the Issuer shall forthwith repay all monies received from the applicants in pursuance of the Disclosure Document along with penal interest of 1.00% per annum over the Coupon Rate from the expiry of 20 days from the Deemed Date of Allotment. If such monies are not repaid within 8 days after the Issuer becomes liable to repay it (i.e. from the date of refusal or 20 days from the Deemed Date of Allotment, whichever is earlier), then the Issuer and every director of the Issuer who is an officer in default shall, on and from expiry of 8 days, will be jointly and severally liable to repay the money, with interest at the rate of 15 per cent per annum on application money, as prescribed under Section 73 of the Companies Act, 1956.  The interest rates mentioned in above four covenants shall be independent of each other.
Issue Opening Date *	December 17, 2012
Issue Closing Date *	December 19, 2012
Pay-in Date *	December 17, 2012 to December 19, 2012
Deemed Date of Allotment *	December 21, 2012

<sup>\*</sup> The Issuer reserves its sole and absolute right to modify (pre-pone/ postpone) the above issue schedule without giving any reasons or prior notice. In such a case, investors shall be intimated about the revised time schedule by the Issuer. The Issuer also reserves the right to keep multiple Deemed Date(s) of Allotment at its sole and absolute discretion without any notice. In case if the Issue Closing Date/ Pay in Dates is/are changed (pre-poned/ postponed), the Deemed Date of Allotment may also be changed (pre-poned/ postponed) by the Issuer at its sole and absolute discretion. Consequent to change in Deemed Date of Allotment, the Coupon Payment Dates and/or Redemption Date may also be changed at the sole and absolute discretion of the Issuer.

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